

CommSys Pty Limited
 Suite 3, 139 Alexander St
 Crows Nest, NSW, 2065
 GPO Box 3638 Sydney NSW 2001

Web: www.commsys.com.au
 Office: 1300 553 084
 Fax: 1300 559 542
 e-mail: consultants@commsys.com.au

CommSys Hosted PABX or Traditional PABX?

What are the costs?

Equipment or Service	Traditional PABX Installs	Traditional PABX Monthly	Hosted PABX Installs	Hosted PABX Monthly
Fully Featured PABX, 15 Handsets, plus Installation and Programming	~\$25,000	\$0.00	~\$5,700	\$450
ISDN 10 (from a competitive carrier)	\$0.00	\$300	Not Required	Not Required
Adds, Moves and Changes (1 per month)	\$0.00	\$165	\$0.00	\$0.00
PABX Maintenance (converted to monthly)	\$0.00	\$150	\$0.00	\$0.00
Dedicated Internet 12 Channels	N/A	N/A	\$700	\$300
	Traditional PABX		Hosted PABX	
Total cost of ownership over 24 months	\$39,760		\$23,700	

Note: Comparison is to a brand name IP PABX, using a large voice carrier and our Silver Hosted PABX

Why a Hosted PABX?

Service and/or Feature	Traditional	Hosted
Is my PABX managed and monitored 24/7?	No	Yes
Do I get guaranteed uptime and priority restoration for my PABX?	No	Yes
If the main line fails, is there a disaster recovery plan so I still receive calls?	No	Yes
Can I add more handsets without upgrading the PABX	\$\$ Maybe	Yes
As technology improves, will I get even more features?	No	Yes
Can I upgrade my features at anytime?	No	Yes
Can I use a software phone on my laptop and work from a remote location?	\$\$ Maybe	Yes
Can I take my handset home and connect to my office?	No	Yes
Are calls between my offices free?	No	Yes
Can I keep my numbers if I move offices?	No	Yes
Can my Handset be used with another provider, I don't want to be locked in?	No	Yes
If I open a branch/remote office, can that office connect to our system?	\$\$ Maybe	Yes

We offer you a total business communications solution from one company.